

Improving your purchasing performance

BuyManager

Intuitive and complete

Organize your purchasing

www.metamorphose-tech.com

Your challenges

- Ensure compliance and audit purchasing processes
- Reduce your sourcing costs
- Collaborate within the enterprise by improving access to information related to purchasing processes
- Proactively manage and reinforce supplier relationships, track communications
- Increase productivity and efficiency, standardize processes
- Leverage purchasing to be more competitive on your market



Your benefits

- Purchasing productivity gains ranging from 30% to 50%
- Up to 10% gains on prices
- 100% of supplier info is directly reusable
- Reduction of RFP and RFQ cycles, increase competitive bids
- Standardization of purchasing rules throughout the enterprise
- Eliminate manual entries, time wasting
- Products tracked through complete life-cycle
- Management of supplier portfolios and strategy

BuyManager is **created by buyers** to support your purchasing department. **User focused**, it facilitates **compliance, decision making** and easily **integrates** the installed ERP application.

Compliance and traceability

Records and history to all information related to the purchasing process. Justification of decisions.

- On-demand purchase justifications
- Conservation of history should the file change hands
- Crossing of information between buyers

Manage RFPs

Simplify the preparation, the process, comparison and choice to attribution of the orders.

- Management of BOMs, files formats, commodities, multi-site companies
- Consolidation of requirements
- Automation of actions (notes, alerts, reminders, etc.)

Purchasing strategies

Systematize processes and strategy, standardize the management of purchase history.

- Pro-active analysis and response to information
- Integration of tools required for active management: dashboards, visualisation of due dates, etc.

Communication

The same information is available to all members of the team, develop networks and group approaches.

- Simplification of internal communication
- Send a RFQ or a RFP to several suppliers, with a single click.
- Capitalize on your team's knowledge

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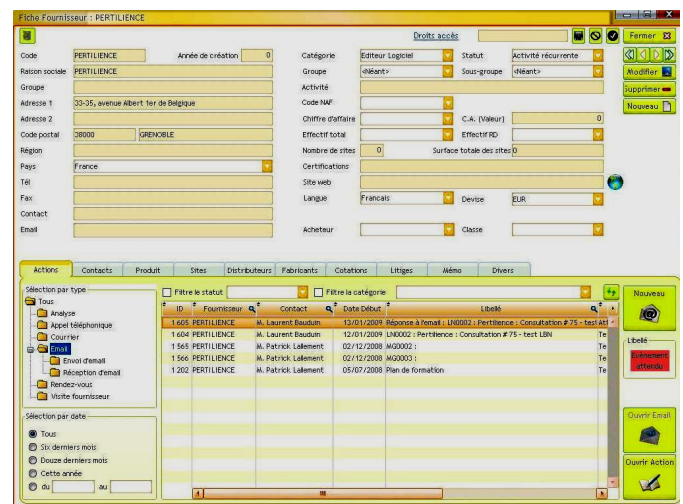
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Foundation	<ul style="list-style-type: none"> • Manage your items and suppliers base • Tracking of interactions with suppliers (price history and communications)
Requests for proposals	<ul style="list-style-type: none"> • Simplified launch of call for prices, pricing for complex products (BOMs) • Automated import of tenders under multiple formats
Product pricing	<ul style="list-style-type: none"> • Automatic optimization of pricing • Tracking of product throughout its life-cycle
Evaluation of proposals	<ul style="list-style-type: none"> • Import client-specific BOMs under multiple formats (Excel, PDF, etc.) • Dashboards for tracking of proposals
Supplier relationship management	<ul style="list-style-type: none"> • Comparison of supplier prices based on same perimeter (item / commodity / brand) • Tracking of supplier communications (e-mails, etc.), interactions and litigation
Management of purchasing dept	<ul style="list-style-type: none"> • Activities dashboard, planning of active files • Analysis of buyers' activity • Analysis of the performance of suppliers' reponses
Data import	<ul style="list-style-type: none"> • Extraction, transformation and loading of data (ETL) • Processing and restructuring of information • Automatic reconstruction of manufacturers' reference
Calculation of global cost (TCO)	<ul style="list-style-type: none"> • Creation and weighting of qualitative criteria • Application of global cost (TCO) on proposals
Contract and negotiations	<ul style="list-style-type: none"> • Explosion of BOMs, grouping of items by quantity • Analysis of portfolio and impact of negotiations on attributed amounts • Attribution of contracts and orders

- * Quick implementation (deployed in 4 weeks)
- * Easy to understand (3-5 days training)
- * Minimal involvement of IT department
- * Compatible with your ERP
- * Small operational footprint for deployment
- * Flexibility of a tool outside your ERP
- * Fast ROI (less than a year)

Results that **transform** your business.



The screenshot shows the 'Fiche Fournisseur - PERTILIENCE' window. It contains a detailed form for a supplier with fields for Code, Raison sociale, Adresse, Code postal, Région, Pays, Tél, Fax, Contact, Email, Catégorie, Groupe, Activité, Code NAF, Chiffre d'affaire, Effectif total, Nombre de sites, Surface totale des sites, Site web, Langue, Devise, Acheteur, and Classe. Below the form is a table of activities with columns for ID, Fournisseur, Contact, Date début, and Libellé. The table lists several activities for PERTILIENCE, including 'Analyse', 'Appel téléphonique', 'Courrier', 'Envoi d'email', 'Réception d'email', and 'Bénévolat'. The interface also includes navigation tabs like 'Actions', 'Contacts', 'Produit', 'Sites', 'Distributeurs', 'Fabricants', 'Cotations', 'Litiges', 'Mémo', and 'Divers'.